### Marriott Income Fund

30 June 2025



This Minimum Disclosure Document (MDD) provides investors with key information that is intended to assist the investor in understanding the nature and risks of investing in this fund.

## Fund Objective and Investment Approach

The Marriott Income Fund has as its primary objective to maximise income yield as well as achieve capital stability. To achieve this objective, the securities normally to be included in the portfolio will consist of fixed income securities, high yielding securities, non-equity securities and liquid assets. Nothing precludes the Manager from retaining cash in the portfolio or placing cash on deposits. Call rates provide the fund with a benchmark. Although the mandate does not prescribe it, the portfolio is managed in conformity with prudential investment guidelines.

### **Fund Information**

Registered Name	Marriott Income Fund
Fund Size	R 562,712,009.98
Price (NAV)	114.00 cpu
Distribution	0.7541 cpu

### **Yields**

Historic Yield (Net)*	8.7	%
Current Yield (Net)**	8.1	%

<sup>\*</sup> Historic yield reflects the amount distributed over the last 12 months as a percentage of the Fund's net asset value per unit for that period, net of fees.

### Fees (excluding VAT)

Marriott Initial Fee	0%
Marriott Annual Management Fee	0.6 %
Marriott Performance Fee	n/a
Advisor Initial Fee (max)	3 %
Advisor Annual Fee (max)	0.5 %

### Expenses (including VAT)

Total Expense Ratio (TER)	0.72	%
Transaction Costs (TC)	0.03	%
Total Invest Charge (TIC)	0.75	%

## **Key Features**

Fund Classification (ASISA)	South African – Multi Asset – Income

**Inception Date** 15 October 1993

Base CurrencyZARMinimum Initial InvestmentR500Minimum Additional InvestmentR300Minimum Debit OrderR300

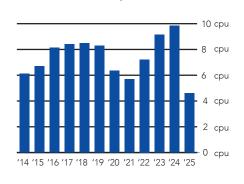
Distribution DeclarationLast working day of each monthDistribution Payment Dates3 to 4 working days after declaration

Instruction Cut-off15h00 dailyFund Valuation Frequency15h00 dailyCurrency Exposure100% Rands

# Risk Category Moderately Conservative Low Medium High

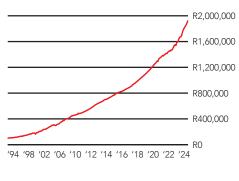
This fund aims to provide a secure income stream with stability in capital. It also aims for modest growth on invested capital.

# Distributions Since 2014 (Paid monthly from Oct 2008)



Source: Marriott

# Total Returns Since Inception (Assuming R100,000 invested at inception)



Source: Marriott

### Fund Limits and Constraints

None, other than the Collective Investment Schemes Control Act.

<sup>\*\*</sup> Current yield is the approximate achievable yield for an investment made at the reporting date. It is an estimate, based on the Fund's current holdings and expected interest and income receivable for the next 12 months. net of fees.

## **Current Asset Allocation**

Instrument	Weight	Yield	Term to Maturity	Duration
Cash and Short Term Fixed Deposits	5.2%	7.0%	0.0	0.0
Medium Term Floating Deposits	1.8%	8.8%	3.9	0.0
RSA Government Bonds				
Treasury Bills	5.7%	8.3%	0.1	0.0
RN2027	0.7%	9.0%	3.8	0.2
RN2030	5.1%	8.9%	4.6	0.2
RN2032	9.2%	9.0%	6.8	0.2
R2032	27.7%	9.1%	5.7	4.9
12033	2.7%	9.6%	5.7	7.0
Floating Corporate Debt	41.3%	9.0%	2.4	0.3
Fixed Corporate Debt	0.0%	0.0%	0.0	0.0
Preference Shares	0.7%	8.6%	0.0	0.0
Total	100.0%	±8.8%	±3.7	±1.5*

<sup>\*</sup> Effective portfolio duration excluding Inflation Linked Bonds and short-term deposits (<1yr) held to maturity. Portfolio duration = 1.7

Source: Marriott

### Performance

Net of all fees and expenses as per the TER disclosure (including income)

Annualised (pa)	1 year	2 years	3 years	4 years	5 years	Since Inception (Oct 1993)
Income Return	9.1%	9.2%	8.6%	7.8%	7.2%	9.4%
Price Return	2.2%	1.5%	1.1%	0.4%	0.3%	0.4%
Total Return	11.3%	10.7%	9.7%	8.2%	7.5%	9.8%

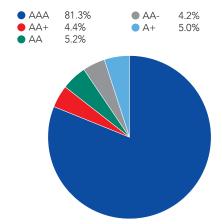
Source: Marriott

For periods longer than 12 months annualised performance figures are used. An annualised performance figure represents the compounded average return in percentage terms earned by the fund over the given period of time.

	Volatility of Return Since Inception			
Annualised (pa)	<b>Highest</b> 12 Months	<b>Lowest</b> 12 Months		
	30.1%	-2.2%		
	<b>Volatility</b> Standard Deviation			
Annualised (pa)	1 year	5 years		
	0.4%	1.9%		

Source: Marriott

# Credit Exposure



Credit Exposure: Top 10 Issuers & National Credit Rating				
Issuer Weight Rating*				
RSA Government	51.0%	AAA		
ABSA Bank Ltd	6.7%	AAA		
Standard Bank Ltd	3.3%	AAA		
Equities Property Fund	2.6%	AA-		
Bidvest	0.7%	AAA		
Nedbank Ltd	2.5%	AAA		
Toyota	2.6%	AAA		
FirstRand Bank Ltd	1.6%	AAA		
Pepkor	2.2%	AA+		
Momentum Metropolitan Holdings	2.2%	AAA		

Volatility

<sup>\*</sup> Credit ratings can be assessed on either a global or a local (national) scale. The table above uses local ratings, as they are more appropriate for comparing or ranking debt issued within the same country.

### Commentary

The Marriott Income Fund has delivered a strong total return of approximately 11% over the past year, reflecting its consistent ability to generate solid performance. Over the past decade, the fund has also outperformed inflation, money market funds, and the average multi-asset income funds, as shown in the table below. This consistent track record makes the Marriott Income Fund an ideal choice for conservative investors seeking a high level of income, strong real returns, and minimal volatility over a two-year time horizon.

Annualised Total Return (30 June 2025)					
Term	1yr	3yrs	5yrs	7 yrs	10 yrs
Marriott Income Fund Class R	11.3%	9.7%	7.5%	7.8%	7.7%
SA Multi Asset Income Sector Average	8.1%	9.6%	8.1%	7.7%	7.6%
SA Interest Bearing Money Market Sector Average	8.2%	7.8%	6.3%	6.5%	6.8%
Inflation (CPI)	2.9%	4.4%	5.1%	4.7%	4.8%

Source: ProfileData

In our previous updates, we highlighted several supportive factors underpinning the positive outlook for the Marriott Income Fund – notably, attractive real yields and a declining interest rate environment. While these conditions remain largely in place, the political backdrop has become more complex.

Tensions within the Government of National Unity (GNU) have grown more pronounced. Disagreements between the ANC, DA, and other coalition partners became increasingly visible during the national budget process, exposing divisions over fiscal priorities and spending. The situation escalated following the dismissal of a DA deputy minister. In response, the DA withdrew from President Ramaphosa's National Dialogue initiative and followed through on its warning to vote against certain departmental budgets where ministers faced allegations of misconduct. These developments have raised concerns about the GNU's stability and effectiveness. The eventual adopted budget framework, however, has remained largely prudent, reflecting a sound understanding of South Africa's fiscal constraints while still aiming to stimulate economic growth. Beyond domestic politics, external factors have also contributed to rising uncertainty. Notably, President Trump's new tariffs on South African imports and ongoing tensions in the Middle East have weighed on risk sentiment.

Against this backdrop, we have continued to position the fund conservatively. Exposure to longer-dated government bonds has been reduced in favour of floating-rate securities, better aligning the portfolio with our long-term view on interest rate risk and market volatility. The Marriott Income Fund remains well-positioned to deliver strong, stable returns as it:

- · Offers an attractive gross yield of approximately 9%, providing consistent income even as interest rates decline
- Maintains a highly diversified portfolio of quality government and corporate bonds
- Carries an AA+ credit rating, reinforcing its stability and low credit risk profile

In summary, the Marriott Income Fund is a well-considered income fund that is expected to produce a high level of income, strong real returns and low volatility over the next 12 months. With a focus on credit quality, this fund stands out as a safe and attractive option for conservative income-seeking investors.

**Contact us:** To find out more about this fund or to obtain free of charge additional information such as brochures, application forms, annual reports and other marketing material, please visit our website **www.marriott.co.za** or contact our Client Relationship Team on **0800 336 555**.

Collective investment schemes are generally medium to long-term investments. The value of participatory interests or the investment may go down as well as up. Past performance is not necessarily a guide to future performance. Collective investment schemes are traded at ruling prices and can engage in borrowing and scrip lending. If required, the manager may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. Forward pricing is used. The ruling price of the day is calculated at approximately 15h00 SA time each day. Purchase and repurchase requests must be received by the manager by 15h00 SA time each business day. Prices are published on a daily basis on the Marriott website, www.marriott.co.za. Unit trusts are calculated on a net asset value basis. Net asevalue is the value of all assets in the portfolio including any income accrual and less any permissible deductions from the portfolio. Marriott does not provide any guarantees with respect to the capital or the return of the portfolio. A schedule of fees and charges and maximum commissions is available on request from Marriott. Where initial fees are applicable, these fees are deducted from the investment consideration and the balance invested in units at the net asset value. Commissions and incentives may be paid and if so, would be included in the overall costs. Different classes of units apply to the fund and are subject to different fees and charges. Fund of funds portfolios are portfolios that invest in other portfolios of collective investment schemes that levy their own charges, which could result in a higher fee structure for the fund of funds. Declaration of income accruals are monthly. Performance figures are based on lump sum investment. Individual investor performance may differ as a result of initial fees, the actual investment date, the date of reinvestment and dividend withholding tax. This portfolio may be closed to new investors in order to manage it more efficiently in accordance with its mandate. The TER s

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> Manager: Marriott Unit Trust Management Company (RF)(Pty) Ltd.

Asset Manager: Marriott Asset Management (Pty) Ltd, a licenced financial services provider, FSP 592

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