

## PORTFOLIO PHILOSOPHY

Everest Wealth specialises in alternative investments, overseen by an experienced management team. We seek to achieve not only defined outcomes for investors, but also a stable investment journey, unlike with traditional investments that rely on unpredictable macro and micro economic forecasts, our approach focuses on the fundamentals of private equity and private debt. This method enables us to make better informed decisions based on solid business principles rather than external market factors beyond any fund manager's control, thereby increasing the likelihood of achieving portfolio objectives.

## PORTFOLIO OBJECTIVE

The portfolio is designed to provide stable income and capital preservation by investing into unlisted instruments such as preferential shares and debt instruments issued by the Portfolio Holdings Company. The focus then shifts to actively managing private equity and private debt assets in different sectors with specialised teams tailoring their approach to effectively manage these assets, ensuring that the portfolio meets its holistic goals. This approach benefits our clients by reducing fees and offering a refined, specialised investment.

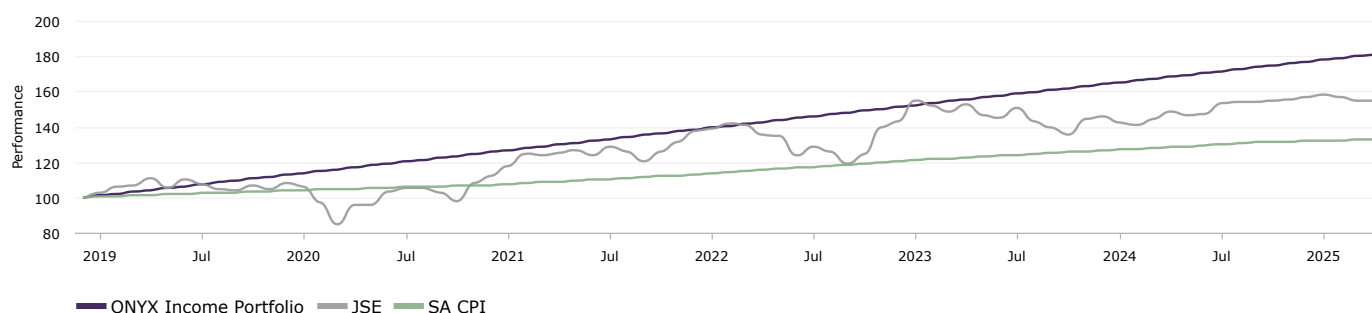
## PORTFOLIO HOLDINGS COMPANY

Laudian Investment Holdings (Pty) Ltd. A private enterprise (HoldCo) centered around investing in other private companies (Investee Companies) through a mix of equity and debt financing.

The focus spans across various sectors labeled as pillars, where the aim is to capitalise on growth opportunities and support companies in achieving their full earnings, growth and value potential.

By segmenting investments into these distinct pillars, there is assurance that strategies are well aligned with specialised expertise, thereby maximising opportunity for all stakeholders.

## FUND PERFORMANCE (NET OF FEES)



\*Above & below figures - annualised performance figures (net of fees), on a straight-line return basis.

## PERFORMANCE STATISTICS (NET OF INVESTMENT MANAGEMENT AND ADMIN FEES, PRIOR TO ADDITIONAL FEES AND TAXATION)

12 Months ROR

**12.80%**

36 Month ROR

**38.40%**

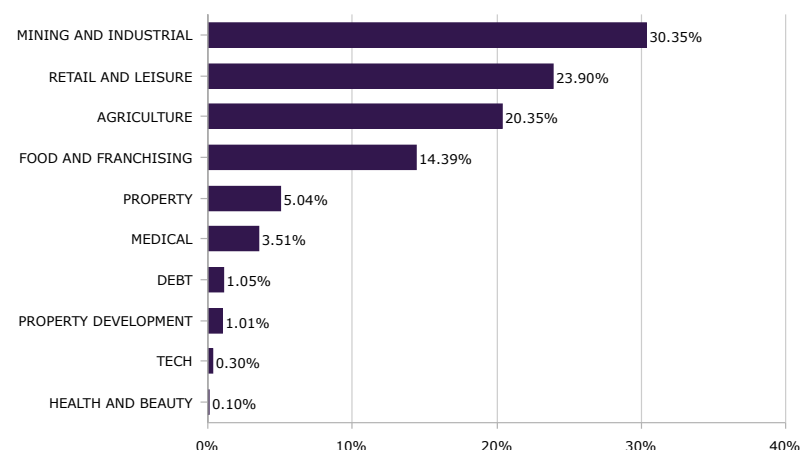
48 Months ROR

**51.20%**

60 Months ROR

**64.00%**

## SECTORAL PILLAR ALLOCATION



Past performance is not indicative of future performance. Historical performance data is provided for informational purposes only and should not be interpreted as a guarantee of future performance. It is important to consider your own financial needs, investment objectives and risk tolerance before making an investment decision.

The above sectoral pillar asset allocation is based on capital invested, and not the valuation of, underlying investments.

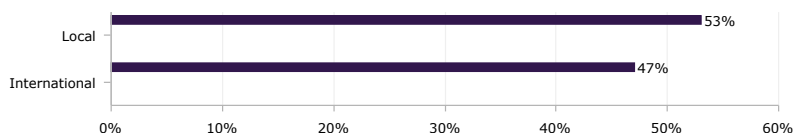
## GENERAL INFORMATION

Investment Manager	Everest Wealth
Portfolio Holdings Company	Laudian Investment Holdings
Issue Security	Preference Share Class A
Portfolio Holdings Inception	May 2016
Portfolio Inception	March 2019
Tax Type	SA Dividends Tax
AUM	2,090,260,000 ZAR
Targeted Return	12.80% p.a
Issue Price	5,000 ZAR
Additional Full-term Dividend	Currently 10% special dividend target
Discretionary & Asset Management Fee - up to	1.60% p.a
Platform Fee - up to	0.15% p.a
Total Investment Cost - up to	1.75% p.a
Advice - up to	1.50% p.a
All fees above are excluding VAT.	

## RISK RATING



## SECTORAL EXPOSURE



\* Based on generated revenue and physical operations.

## INVESTMENT TERM



## PILLAR PHILOSOPHY

Laudian Investment Holdings' portfolio is constructed to generate returns on investment in excess of the weighted average cost of capital as well as the generation of term-based wealth at exit. The Laudian Group's portfolio is designed to benefit both shareholders and private investors by targeting above-average returns in the short and medium term (5-7 years) while minimising typical market risks.

They achieve this by employing top-tier merger-and-acquisition (M&A) strategies, which include identifying, qualifying, validating, and executing unlisted equity and debt investment opportunities.

Their extensive inhouse management and directional expertise ensure effective day-to-day oversight of all investee companies, both locally and internationally.

## INFORMATION AND DISCLOSURE

Investment Period	5 years
Minimum Investment	R100 000
Special Dividend (Bonus)	Targeted special dividend, currently fixed at 10% of original capital invested.
Return on Investment	Fixed and reviewable annually. Paid or Accumulative Monthly. Management will withhold 20% Dividend withholding tax on dividends. Shares not held for 36 months may have adverse tax implications.
Investment Allocation	100% of all funds invested are allocated to the subscription of securities. Fee arrangement fees are recouped from underlying assets within the portfolio and not directly from an investors' account.
Investment Type	Portfolio is constructed utilising primarily private (unlisted) securities.
Investors' Responsibilities	The Investor should be aware that a security will be issued to them in the form of a preference share that is redeemable, non-participating and cumulative in nature and ranks 'Superior Orde Partis' to ordinary shares within the company insofar any dividend distributions.
Redemption rights	Unlisted instruments are illiquid. Redemptions may only be considered through the security issuer's discretion. Early redemption fees of up to 15% of capital redeemed will apply with a notice period of 120 days.
Performance	Performance is based on returns after investments management and administration fees. Past performance in the way of dividends and/or growth is no way a guarantee of future dividends and/or growth.
Death Benefit (Rights)	Securities are an estate dutiable asset and should be provided for in estate planning. Investments will continue for duration of investment term.
Sale of Shares	The underlying security issuer(s) retain the right of 1st refusal insofar all shares.
Security	Full and/or beneficial ownership of securities is enjoyed by investor.
Complaints Procedure & Contact	All complaints to be addressed in writing to <a href="mailto:complaints@everestwealth.co.za">complaints@everestwealth.co.za</a> .
Returns	Returns are fixed (not guaranteed) on an annual basis (reviewable annually or more frequently based on the fund performance).
Capital	Capital is fixed (not guaranteed). The security or capital price, as per the rights of the securities, remains unchanged for the investment period, until the date of redemption.

## INVESTMENT MANAGER

Everest Wealth Management (Pty) Ltd (2002/004025/07) is an authorised Financial Service Provider with registered FSP number 795, Cat I, CATII & IIA.

## STANDARD CONFLICT DISCLOSURE

Everest Wealth Management (Pty) Ltd (2002/004025/07), an authorised financial services provider, with FSP number 795 CAT I & II & IIA ("Everest Wealth") and Laudian Investment Holdings (Pty) Ltd (2015/385366/07) ("Laudian Investment Holdings"), a private equity company, at times, whether directly or indirectly, jointly and/or independently, have a vested right, by way of shareholding, in the portfolios they manage. Therefore, investment management fees and values are directly based on the performance of underlying assets within the portfolio(s) and is not deducted from clients' investment allocation(s). Therefore, Everest Wealth and Laudian Investment Holdings strive to better align themselves with investors' goals and improve on their business, and the portfolios' performance.

## HOLDINGS MANAGER COMPANY

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Montana, Pretoria  
Tel: 010 492 3793  
Email: [info@laudiangroup.co.za](mailto:info@laudiangroup.co.za) /  
[www.laudiangroup.co.za](http://www.laudiangroup.co.za)



## FUND ADMINISTRATOR

The Life Cycle  
Email: [lifecycle@thecycle.co.za](mailto:lifecycle@thecycle.co.za)  
Website: [www.thelifecycle.co.za](http://www.thelifecycle.co.za)

## DISCLAIMER

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